

consulting solutions



leader in  
aged care  
consultancy

Management Advantage is a leader in the Australian aged care industry with twenty years of experience providing quality consulting solutions, specialising in ACFI subsidy management and accreditation support.

Our CEO, former Federal Minister for Aged Care, Peter Staples (1988-93) leads our specialist team of clinical consultants. Our consultants have years of experience in aged and acute care, as Division 1 Registered Nurses and accredited aged care assessors with the Aged Care Standards and Accreditation Agency (ACSAA).

# ACFI management

## ACFI subsidy reviews

Under-claiming of subsidy entitlements has always been the most 'fixable' problem in aged care. Over the 10 years of the RCS, Management Advantage identified hundreds of millions of dollars worth of unclaimed subsidies for our clients. Now, we're finding even more organisations need help to overcome the ongoing problem of 'under-claiming' ACFI.

For example, if 10 residents shift from 'Low' to 'Medium' in the Activities of Daily Living (ADL) domain, your facility could lose up to \$125,000 per annum in ACFI subsidies if this remains undetected.

To ensure you are claiming the correct ACFI subsidy for the care delivered, Management Advantage can carry out an ACFI subsidy review, which involves:

- Reviewing a selection of current care documentation
- Case conferencing with care workers to identify potential gaps
- Providing a detailed report which lists potential ACFI subsidy gains, as well as possible ACFI validation risks

This sets your organisation on a path to maintaining additional subsidy income for following years, not just for the next 12 months. Return on Investment (ROI) from a Management Advantage ACFI subsidy review is the fastest and easiest way to improve both financial and care management outcomes.

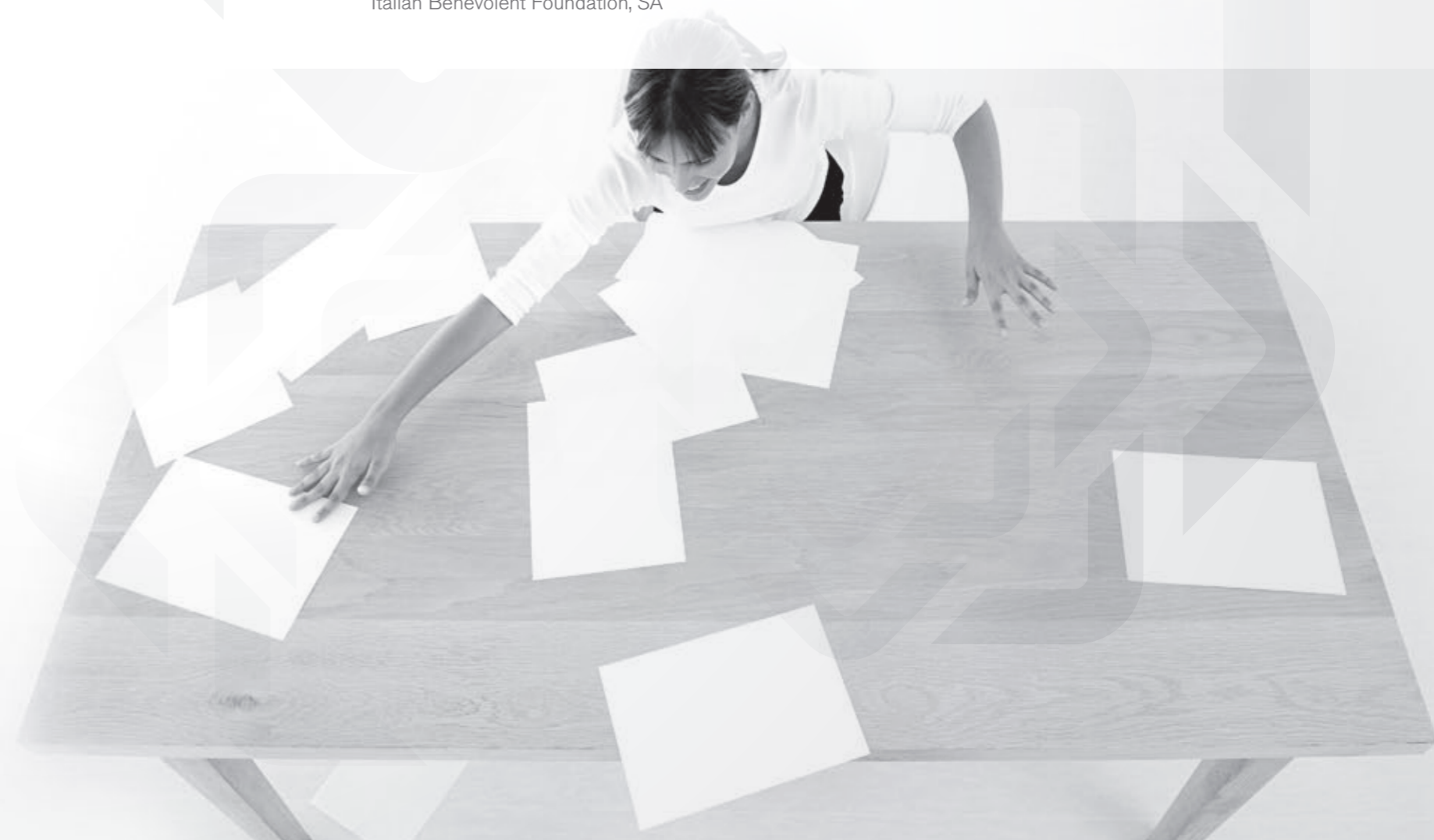
## ACFI training

Management Advantage offers tailored ACFI training to help your senior managers develop and maintain effective ACFI management systems. This helps to make sure your organisation receives the maximum ACFI subsidy and care results.

ACFI is the single biggest 'manageable variable' in residential aged care. All organisations have a continuous quality improvement (CQI) process for the 44 outcomes covered by accreditation, but how many have a similar defined CQI process for ACFI?

*"Management Advantage did a detailed review of our residents' ACFI subsidies and identified a substantial increase in our monthly income. It has changed our whole approach to ACFI."*

**Daniel Desteno**  
CEO  
Italian Benevolent Foundation, SA



# accreditation support

Our experienced clinical consultants regularly carry out external reviews for the Aged Care Standards and Accreditation Agency (ACSAA). Their knowledge of current requirements can provide valuable insights to help you with accreditation and risk management.

We can help by carrying out:

## pre-accreditation gap analysis

This option helps you prepare for accreditation beforehand. It can be a specific audit of a single outcome or standard, or all 44 outcomes and 4 standards.

## scheduled accreditation gap analysis

This option allows you to schedule 'gap analysis' to occur regularly throughout the 3-year period as added, ongoing protection.

We will help you design responses, develop processes and plan resources to close any identified gaps.

Management Advantage's accreditation support provides:

- an important continuous monitoring tool as part of your systems and processes
- a valuable, affordable source of ongoing expertise
- a plan for targeting areas for improvement to ensure accreditation is maintained

*"My staff are unanimous in the view that the work Management Advantage did in completing comprehensive gap analysis provided the basis for clear and relevant effort in redressing deficiencies and achieving compliance."*

**Pauline Bates**  
General Manager Care Services  
Royal Freemasons, VIC

# your advantage

Contact us now to find out how your organisation will benefit from the tailored consulting solutions offered by Management Advantage.

**We can help you achieve your goals.**

**management advantage**  
aged care solutions



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